



Revision number:

Purchasing Agent: DEBBIE GUNDERSON

**Item: DATA COMMUNICATIONS EQUIPMENT AND ASSOCIATED OEM MAINTENANCE & TRAINING (ROUTERS, SWITCHES & LAN/WAN WIRELESS) (WSCA)**

Vendor: 94834A MSN Communications Inc.  
5239 Rio Grand Street  
Littleton, CO 80120

Internet Homepage: [www.msncomm.com](http://www.msncomm.com)

Telephone: (303) 347-8303

Fax number: (303) 347-8335

Contact: Ron Aukamp

Email address: [raukamp@msncomm.com](mailto:raukamp@msncomm.com)

Brand/trade name: Cisco, Nortel

Price: SEE ATTACHED PRICE LIST

Terms: Net 30

Effective dates: 06/29/02 through 05/31/04

Days required for delivery: Various

Price guarantee period: Discounts good through term of Contract

Minimum order: \$1.00

Min shipment without charges: FOB Destination, Freight Prepaid

Other conditions: FOUR (1) YEAR RENEWAL OPTIONS.

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**NOTE: NEW CONTRACT FOR DATA COMMUNICATIONS EQUIPMENT.**

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Remitt to: Same as order

This Statewide Contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The Authorization requirements and procedure is detailed in the attachment to the contract. Orders may be placed only after Authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



AUTHORIZATION REQUIRED: DAS/ITS (INFORMATION TECHNOLOGY SERVICES) ADMINISTERS STATE AGENCY PURCHASES FROM THIS CONTRACT. STATE AGENCIES (EXECUTIVE BRANCH) MUST COORDINATE THEIR PURCHASE THROUGH DAS/ITS AND MAY NOT PURCHASE DIRECTLY FROM THE CONTRACTOR. PLEASE CONTACT DAVID LEE AT 801-537-9251 OR JOHN STUCKI AT 801-538-3828 WITH DAS/ITS FOR ASSISTANCE. DAS/ITS WILL CHARGE STATE AGENCIES BASED ON DAS/ITS' UNIVERSAL SURCHARGE RATE PLAN. POLITICAL SUBDIVISIONS (SUCH AS HIGHER EDUCATION, PUBLIC EDUCATION, CITIES AND COUNTIES) MAY PURCHASE DIRECTLY FROM THE CONTRACTOR WITHOUT STATE INVOLVEMENT.

AWARD CATEGORIES AND BRANDS

Routers: Nortel

Switches: Cisco, Nortel

LAN/WAN Wireless: Cisco

Discounts:

Cisco LAN/WAN Wireless and Switch	All = 38.2% discount
Nortel Router and Switch Group	A = 41.2% discount
	B = 36.2% discount
	C = 36.2% discount

Price List

To access the website for pricelist, go to <http://www.msncomm.com>

WCSA Website:

<http://www.aboutwsca.org>

FINET COMMODITY CODE(S):

20464000000

20623000000

20621000000